

# REVENUE CYCLE MANAGEMENT

## EXPERT LEADERSHIP IN REVENUE CYCLE MANAGEMENT

The revenue cycle affects almost every part of an organization. If all components are not functioning at peak performance, the integrity of the revenue cycle is at risk. Consequences of a sub-optimal revenue cycle are compliance risk, poor quality based on documentation, lost margins, and lack of teamwork.

Whether you need interim help or are looking for that next great hire to lead your revenue cycle management (RCM) team, our solution will assist with change management, initiate strategic directives, and drive overall departmental performance. Our solution will help you:

- Gain better understanding of strengths, weaknesses, opportunities, and threats through a complete global review
- Create a patient access strategy that will better engage patients at the point of service and reduce risk, increase collections, and boost satisfaction levels
- Tackle the complexities of your denials underpayments and government audits, identifying root causes for clinical, technical, or administrative denials
- Focus on A/R most likely to yield immediate cash flow, resolve at-risk receivables, submit unbilled claims, and manage denials and appeals
- Prioritize and collect third-party and self-pay receivables, and manage patient financial service responsibilities to help improve A/R operational performance and reporting

Professionals we place include but are not limited to:

- Vice President of Revenue Cycle, Director, Manager
- Patient Access Director, Supervisor, Manager
- Patient Financial Services Director, Manager, Supervisor
- Patient Accounting Manager, AR/Collections Manager, Billing Manager
- Revenue Integrity Management, Charge Capture, Chargemaster Analyst

Harmony Healthcare's Revenue Cycle Management solution will identify processes, as well as policy and system changes to establish a robust and complete revenue cycle— taking your organization to greater performance overall.

Harmony Healthcare, a human capital management company, provides staffing and consulting solutions in revenue cycle management and population health to a diverse range of healthcare organizations nationwide. Our portfolio delivers quality solutions to empower healthcare organization success, enhance clinical and financial outcomes, and enable the transition to value-based healthcare.

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