

CODING LEADERSHIP

DRIVE REVENUE GROWTH WITH CODING LEADERSHIP

Healthcare is currently undergoing a complete transformation and organizations continue to battle challenges around quality, compliance, and reimbursement. Coding integrity has never been more important; accurate and complete coding is necessary for survival in today's climate of value-based models with financial incentives tied to quality of care and ramifications for inaccuracies.

Whether you need interim help or are looking for that next great hire to lead your Coding team, our solution will assist with change management, initiate strategic directives, and drive overall departmental performance. Our solution will help you:

- Gain better understanding of strengths, weaknesses, opportunities, and threats through a complete global review
- Increase coding productivity and accuracy by providing an independent audit and coder assessment, a critical need with average coding accuracy for DRG codes at 72 percent representing a net financial decrease of \$754 per case¹
- Ensure precise, thorough, and accurate coding to support correct capture of principle diagnosis, co-morbid conditions, and accurate POA indicators
- Ensure consistent data by adhering to applicable coding guidelines, conventions and instructions
- Improve outcomes data and provide a defense for regulatory compliance reviews
- Identify long-term performance improvement opportunities
- Provide strategic direction, oversight, planning and communication to meet and exceed expectations through benchmarks and KPIs

Times of enormous change require change agents—people with the vision, expertise, and leadership skills necessary to lead transformation. Harmony Healthcare's Coding Leadership will raise coding accuracy to recover dollars in underpaid recurring revenue, decrease denials to manage for optimal financial performance, minimize risk and maintain compliance—vital to driving revenue growth.

Harmony Healthcare, a human capital management company, provides staffing and consulting solutions in Revenue Cycle Management and Population Health to a diverse range of healthcare organizations nationwide. The company's portfolio delivers quality solutions to empower healthcare organization success, enhance clinical and financial outcomes, and enable the transition to value-based healthcare.