HOSPITAL CODING

ACHIEVE SUSTAINABLE RESULTS IN QUALITY AND REIMBURSEMENT

Accurate and complete coding is necessary for survival in today's climate of value-based models with financial incentives tied to quality of care. The dangers of poor documentation and coding include at best, increased denials and millions of dollars in missed revenue opportunities. At worst, exposure to compliance risk and financial penalties.

Since the conversion to ICD-10, healthcare organizations are increasingly challenged with coding and DRG accuracy rates far below industry standards. In fact, a recent study[1] found:

- Average outpatient coder accuracy is **41 percent**
- Average coding accuracy for DRG codes is **72 percent** representing a net financial decrease of **$754 per case**

Achieve sustainable results in quality, compliance, and reimbursement with Harmony Healthcare's scalable Hospital Coding services. Whether you need interim help or are looking for an Enterprise solution, Harmony Healthcare can provide cost-effective, quality-driven solutions that optimize highly skilled professionals to support your initiatives and meet your strategic and financial goals. You'll see departmental cost reductions of 20 to 30 percent for enterprise coding.

DRIVE ACCURACY TO OPTIMIZE REIMBURSEMENT

Our Hospital Coding solution provides coding support to many types of healthcare facilities from independent practices to the most complex healthcare systems. Our coding support ensures precise, thorough and accurate capture of principal diagnosis, co-morbid conditions, and accurate POA indicators, to improve outcomes data and provide a defense for regulatory compliance reviews.

95% CODING ACCURACY STANDARD

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[1]https://www.beckershospitalreview.com/finance/higher-coding-productivity-linked-to-a-25-4-decrease-in-accuracy.html

Harmony Healthcare

ENSURE CODING ACCURACY WITH QUALITY ASSURANCE

Our standard quality assurance (QA) program is a three-phased approach to ensure each coding consultant is providing a value-added service.

1. **INITIAL REVIEW –** Accuracy standards should be achieved from the first chart a consultant touches until project end. To ensure results, consultants are put on an initial review before proceeding. During the initial review, Harmony provides finalized statistics that describe accuracy rates of each coder.

2. **CONTINUED AUDITS –** Consultants will be reviewed to ensure they are meeting or exceeding the 95% coding accuracy standard. Any consultant falling below this standard two months in a row will be removed from the assignment for remediation and the client will not be invoiced for the training time of the replacement consultant. Random audits will be conducted on every consultant and audit reports will be produced. Action plans by Harmony's Education team are developed if necessary and reviewed with client.

3. **CONTINUED EDUCATION –** Our Education and Compliance team is provided all necessary tools for audit and education. Coders are required to complete online education programs and provided coding clinics quarterly.

IMPROVE CLINICAL AND FINANCIAL OUTCOMES WITH EXPERIENCE

At Harmony Healthcare, we have developed a unique recruitment platform designed to ensure each coding consultant is a value-added solution. Our recruitment team are experts at identifying our consultants' strengths as well as any weaknesses to ensure best fit for the consultant and our clients. We understand that the healthcare landscape is ever-changing, continued development of our consultants to maximize their talent matters. Harmony offers in house training and education sessions to help our consultants and thereby our clients, succeed.

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OUR SOLUTION HELPS YOU

Recover dollars in underpaid recurring revenue.

Decrease denials to manage for optimal financial performance.

Optimize reimbursement and improve financial outcomes.

Minimize risk and remain compliant.

Reduce accounts receivable caused by coding backlogs.

Free up staff from time spent identifying and hiring qualified coders.

Harmony Healthcare, a human capital management company, provides staffing and consulting solutions in revenue cycle management and population health to a diverse range of healthcare organizations nationwide. The company's portfolio delivers quality solutions to empower healthcare organization success, enhance clinical and financial outcomes, and enable the transition to value-based healthcare.

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